

# So you think...Why sell Mary Kay?



Place a check beside each product you use daily, weekly, or monthly. As a consumer taking care of your skin, you could be spending more than \$1000 a year (RETAIL) for your cosmetics! This doesn't include products you would purchase for gift-giving.

Product	Cost	Qty/Yr	TOTAL
Cleanser	\$18	3-4	\$54-72
Moisturizer	\$22	3-4	\$66-88
Foundation	\$20	4-6	\$80-120
Microdermabrasion	\$55	2-3	\$110-165
Pressed Powder/Compact	\$34	1	\$34
Day/Night Solution	\$60	3-4	\$180-240
Firming Eye Cream	\$30	3	\$90
Replenishing Serum + C	\$55	10-12	\$550-660
Eye Make-Up Remover	\$15	4	\$60
Age Fighting Lip Primer	\$22	3	\$66
Satin Lips Set	\$18	2	\$36
Visibly Fit Body Lotion	\$22	2	\$44
Satin Hands Set	\$34	1-2	\$34-68
Body Wash & Moisture Lotion	\$26	3-4	\$78-104
Eau de Parfum	\$34	1-2	\$34-68
Cheek Color	\$10	2-3	\$20-30
Eye Color	\$6.50	4-6	\$26-39
Lip & Eye Pencils	\$10	4-6	\$40-60
Mascaras	\$15	4	\$60
Lipsticks or Glosses	\$13	5-6	\$65-78
Concealer	\$10	2	\$20
TOTAL ANNUAL CONSUMER SPENDING			\$1,635-\$2,090

Plus: Gifts, products for other family members (Velocity Skin Care for teens/young adults, Shave Cream, Sun Care Products, Body Wash & Moisture Lotions...

WHAT'S YOUR TOTAL? \$ \_\_\_\_\_



## INCREASE YOUR INCOME!

Imagine purchasing ALL of your cosmetics and body care products at wholesale prices....

As a Consultant, at 50% discount, your annual savings would be over \$1000!!

Now imagine if you had 25 people who purchased \$1000 a year from you? That could mean adding over \$10,000 to your annual income!

CAN YOU GET EXCITED ABOUT THAT??!!

## FACTS & FIGURES

- For over 15 years, Mary Kay has been the Best-Selling Brand of Facial Skin Care and Color Cosmetics in the US!
- Mary Kay has been listed as one of the Top 100 Best Companies to work for in America by Fortune magazine.
- Mary Kay boasts more female millionaires than any other company.
- The Mary Kay Ash Charitable Foundation was created in 1996 to fund research of cancers affecting women and to help women affected by domestic violence.
- More women make over \$100K annually in Mary Kay than with any other company in the US!
- Over 10,000 FREE pink, black & white Mary Kay cars are on the road, driven by women like you! You can earn the use of a White Chevy Malibu in 1-4 months!
- Mary Kay has no quotas or territories.
- The company operates by the Golden Rule and offers a 100% customer satisfaction guarantee.
- The only required investment is \$100 for a Starter Kit. Training is ongoing.
- Mary Kay offers a variety of inventory options to the Consultant + opportunities to earn FREE products

If you are interested in learning more about the benefits of the Mary Kay opportunity, either through personal savings, or by building a business, please contact me.

**Lisa Yost** 864-787-1509